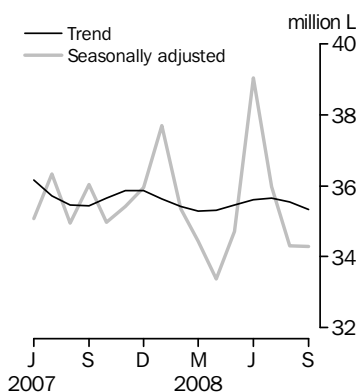


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 6 NOV 2008

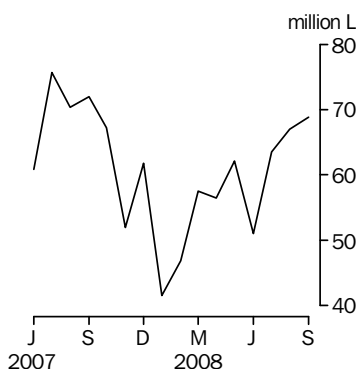
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Sep 2008 '000 L	Aug 2008 to Sep 2008 % change	Sep 2007 to Sep 2008 % change
--	-----------------------	-------------------------------------	-------------------------------------

TREND ESTIMATES

Australian produced wine

Domestic wine sales	35 326	-0.6	-0.3
White table wine sales	17 001	-0.5	-1.3
Red and rosé table wine sales	12 715	-1.2	—

SEASONALLY ADJUSTED

Australian produced wine

Domestic wine sales	34 289	-0.1	-4.8
White table wine sales	16 493	—	-7.8
Red and rosé table wine sales	12 262	-1.2	-2.6

— nil or rounded to zero (including null cells)

KEY POINTS

AUSTRALIAN WINE DOMESTIC SALES

DOMESTIC WINE SALES

- The trend estimate for domestic sales of Australian produced wine was 35.3 million litres in September 2008, a decrease of 0.6% from August 2008.
- The seasonally adjusted estimate was 34.3 million litres this month, down 0.1% from August 2008 and a decrease of 4.8% on September last year.

WHITE TABLE WINE

- The trend estimate for domestic sales of Australian produced white wine fell by 0.5% to 17.0 million litres this month and was 1.3% lower than the same time last year.
- The seasonally adjusted estimate was 16.5 million litres in September 2008, unchanged from August 2008 and 7.8% lower than September 2007.

RED/ROSÉ TABLE WINE

- The trend estimate for domestic sales of Australian produced red and rosé wine fell by 1.2% to 12.7 million litres this month.
- The seasonally adjusted estimate was 12.3 million litres in September 2008, a decrease of 1.2% on August 2008 and 2.6% lower than September 2007.

AUSTRALIAN WINE EXPORTS

- Exports of Australian produced wine increased by 2.8% this month to 68.9 million litres. The value of the exported wine in September 2008 was \$240.0 million. Australia exported 695.9 million litres, with a total value of \$2.6 billion in the twelve months ending September 2008. This was a fall of 13.1% in volume and a decrease of 14.0% in value over the corresponding period to September 2007.

NOTES

FORTHCOMING ISSUES

ISSUE

RELEASE DATE

October 2008	4 December 2008
November 2008	9 January 2009
December 2008	6 February 2009
January 2009	6 March 2009
February 2009	6 April 2009
March 2009	8 May 2009

.....

DATA NOTES

There are no notes about the data.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

ANNUAL PRODUCTION AND INVENTORIES UPDATE

Selected estimates are now available from the 2007—08 annual wine collection which covers Australian winemakers who crushed 50 tonnes or more of grapes during the year. The first release of grape crush and beverage wine production data for 2007-08 was released on 30 October 2008 in *Australian Grape Crush & Wine Production, 2007-08* (ABS cat. no. 1329.0.55.003). A more detailed analysis of the larger wine industry, including inventories will be contained in *Australian Wine and Grape Industry* (ABS cat. no. 1329.0) which will be released in late November 2008.

For the 2008 vintage there were 382 locations around Australia which crushed 50 tonnes or more of grapes owned by 340 winemaking businesses. There were 1,830,673 tonnes of grapes crushed in 2007-08, an increase of 433,323 tonnes (31.0%) from last year. An estimated 958,103 tonnes of red grapes were crushed in 2007—08, while 872,570 tonnes of white grapes were crushed.

There were 1,240 million litres of beverage wine produced by winemakers that crushed more than 50 tonnes of grapes. This beverage wine production figure was 261.6 million litres (26.7%) more than the total for 2006-07.

Red/rosé table wine made up 672.5 million litres (54.2%) of the beverage wine produced in 2007-08. This was an increase of 200.2 million litres (42.4%) on the red/rosé table wine produced in the previous year. White table wine accounted for 552.5 million litres, a rise of 77.8 million litres (16.4%) on 2006-07.

Preliminary results for wine inventories show that at 30 June 2008, there was 1,984.2 million litres of beverage wine held by Australian winemakers crushing 400 or more tonnes of grapes, an increase of 6.3% on the 1,866.8 million litres held at 30 June 2007. This volume of stock held at 30 June 2008 includes 693.7 million litres of white wine and 1,096.0 million litres of red wine.

Brian Pink
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales decreased by 0.5% from last month to 17.0 million litres. The trend estimate for red and rosé wine sales was 12.7 million litres which was 1.2% lower than August 2008.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

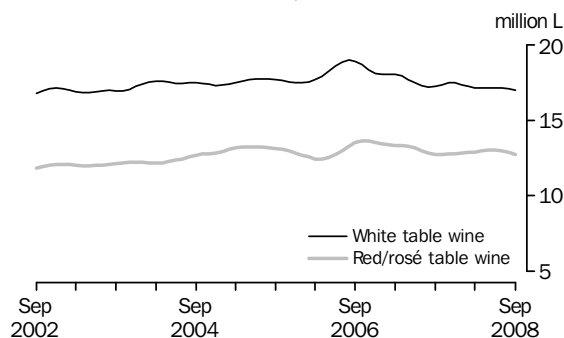


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased by 1.1% from last month, the third consecutive month of decrease. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres fell 3.0% on last month the third consecutive month of decrease.

TABLE WINE, Glass container less than 2 litres: Trend

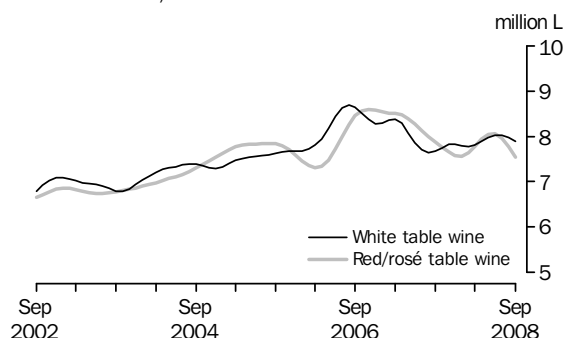
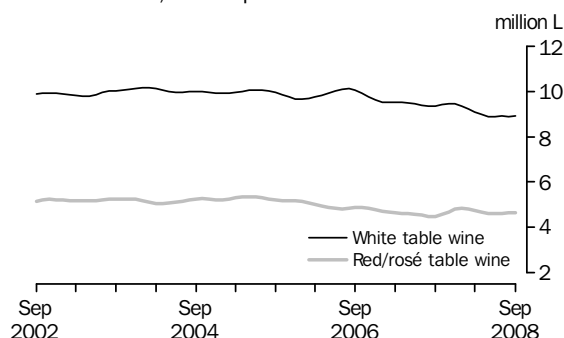


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs rose slightly this month, showing an increase of 0.1%. The trend estimate for red and rosé wine sales in soft packs rose by 0.4% this month, the third consecutive monthly increase.

TABLE WINE, Soft pack containers: Trend

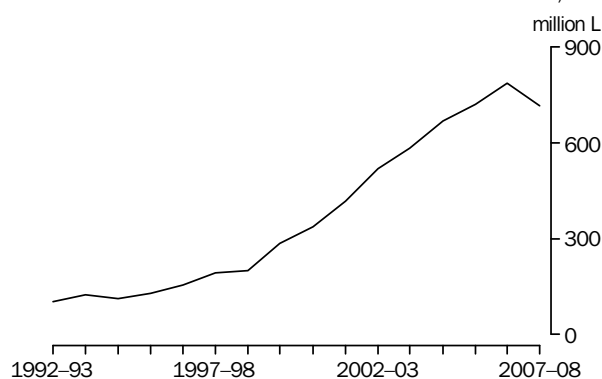


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows a fall from last year in the quantity of exports of Australian produced wine. In 2007-08 wine exports totalled 715 million litres, a fall of 9.2% from the 787 million litres exported in 2006-07. Further, the volume of Australian made wine exported in 2007-08 was 1.0% lower than the volume in 2005-06 (722 million litres). Apart from a fall in 1994-95, the 1990s saw a steady increase in Australian wine exported. The 1992-93 period saw Australia export more than 100 million litres for the first time. More than 300 million litres of wine sold to overseas markets during 2000-01, reaching the high of 787 million litres in 2006-07.

EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 68.9 million litres of Australian produced wine were exported in September 2008, an increase of 2.8% on August 2008 and a fall of 4.4% on September 2007. In September 2008, 24.0 million litres of Australian produced white table wine were exported, a decrease of 5.8% on last month and an decrease of 1.7% on September 2007. Australian producers exported 42.5 million litres of red and rosé table wine in September 2008, an increase of 6.7% from last month and an 5.9% decrease on September 2007.

EXPORTS OF TABLE WINE BY TYPE: **Original**

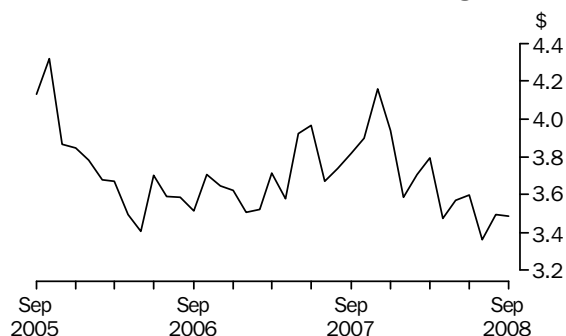


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, the value of the wine exported this month (68.9 million litres) was \$240.0m, an increase of 2.5% in value from August 2008. The average value of Australian wine exported in September 2008 was \$3.48 per litre, down from \$3.49 per litre last month and down from \$3.82 per litre in September 2007.

UNIT VALUE OF WINE EXPORTS: **Original**



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

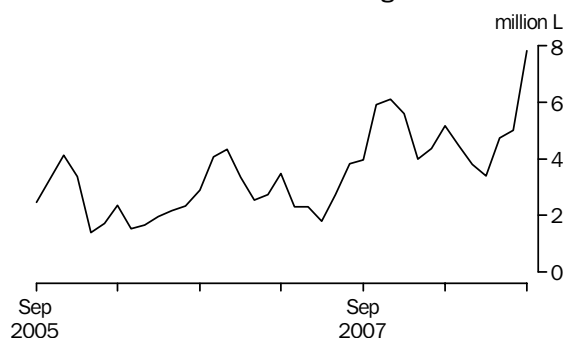
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For September, the value reported by the ABS was \$240.0m, while the AWBC value was \$230.8m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 7.8 million litres of wine, valued at \$57.9 million were imported in September 2008, a rise of 56.7% in quantity. The value of imports was 36.0% higher than August 2008. The average value of wine imports cleared for home consumption in September 2008 was \$7.41 per litre down from \$8.53 per litre in August 2008.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2008 shows that wine available for consumption in Australia increased 4.8% on the same quarter in 2007. Domestic sales of Australian wine decreased 1.1%, and wine imports increased 66.6%. Total disposals of Australian produced wine decreased by 6.1% on the same quarter in 2007 with exports falling 8.6%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared for home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L
2005–06	432 372	24 369	456 741	721 771	1 154 143
2006–07	447 832	34 275	482 107	786 926	1 234 758
2007–08	426 421	r53 313	r479 734	714 622	1 141 043
September Quarter 2007	r110 518	10 528	r121 046	r218 122	r328 640
September Quarter 2008	109 322	17 535	126 857	199 390	308 712

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)	Total table wine	Total other wine	Total wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2005-06	92 951	118 220	212 558	91 821	61 116	154 237	366 796	65 575	432 372
2006-07	100 294	116 195	218 468	101 915	57 276	161 894	380 362	67 470	447 832
2007-08	93 524	110 367	206 399	94 899	55 336	154 511	360 908	65 513	426 421
2007									
September	7 625	9 882	17 677	7 675	4 633	12 573	30 250	5 765	36 015
October	9 136	9 353	18 588	8 133	4 608	13 301	31 889	7 819	39 708
November	10 909	9 992	21 170	9 451	4 788	14 617	35 787	8 472	44 259
December	9 230	9 430	18 858	7 945	4 261	12 548	31 406	8 040	39 446
2008									
January	6 037	8 087	14 257	4 559	3 183	8 134	22 391	3 534	25 925
February	6 904	10 180	17 286	5 677	4 446	10 679	27 964	3 739	31 703
March	7 328	8 724	16 465	6 580	4 132	10 888	27 352	4 572	31 924
April	7 201	8 992	16 445	7 424	4 681	12 286	28 731	4 289	33 020
May	7 229	8 712	16 089	8 661	4 956	13 932	30 021	4 651	34 672
June	7 588	8 053	15 893	9 581	4 566	14 685	30 578	4 669	35 247
July	8 002	10 425	18 654	9 617	6 321	16 265	34 919	5 396	40 315
August	6 563	8 445	15 085	8 157	5 313	13 838	28 923	4 812	33 735
September	8 021	8 245	16 537	7 455	4 736	12 653	29 191	6 081	35 272
SEASONALLY ADJUSTED									
2007									
September	7 639	10 085	17 890	7 756	4 517	12 584	30 474	5 549	36 023
October	7 726	9 081	16 907	7 366	4 413	12 263	29 170	5 791	34 961
November	7 875	9 034	17 189	7 710	4 528	12 559	29 748	5 670	35 418
December	7 649	9 429	17 200	7 933	4 804	13 126	30 326	5 629	35 955
2008									
January	8 459	9 847	18 462	7 785	5 362	13 581	32 043	5 645	37 688
February	7 553	9 600	17 380	7 175	4 916	12 721	30 101	5 249	35 350
March	7 566	8 734	16 619	7 710	4 457	12 445	29 064	5 374	34 438
April	7 440	8 764	16 460	7 644	4 548	12 291	28 751	4 615	33 366
May	7 787	8 508	16 463	7 984	4 531	12 924	29 387	5 318	34 705
June	9 292	9 037	18 579	9 301	4 729	14 550	33 129	5 907	39 036
July	7 937	9 418	17 600	7 762	4 780	12 830	30 430	5 550	35 980
August	7 402	8 926	16 485	7 399	4 554	12 406	28 891	5 425	34 316
September	7 741	8 518	16 493	7 075	4 603	12 262	28 755	5 534	34 289
TREND									
2007									
September	7 671	9 366	17 222	7 870	4 495	12 712	29 934	5 509	35 443
October	7 744	9 415	17 333	7 759	4 574	12 707	30 040	5 604	35 644
November	7 821	9 462	17 456	7 664	4 694	12 762	30 218	5 654	35 872
December	7 827	9 451	17 461	7 580	4 800	12 800	30 261	5 601	35 862
2008									
January	7 787	9 355	17 343	7 563	4 845	12 824	30 167	5 472	35 639
February	7 771	9 222	17 216	7 636	4 824	12 854	30 070	5 337	35 407
March	7 814	9 085	17 136	7 781	4 754	12 898	30 034	5 248	35 282
April	7 895	8 973	17 109	7 940	4 674	12 959	30 068	5 249	35 317
May	7 981	8 898	17 117	8 048	4 620	13 015	30 132	5 318	35 450
June	8 033	8 889	17 149	8 059	4 613	13 043	30 192	5 417	35 609
July	8 029	8 903	17 149	7 954	4 628	12 994	30 143	5 505	35 648
August	7 980	8 902	17 091	7 777	4 642	12 874	29 965	5 571	35 536
September	7 889	8 910	17 001	7 543	4 660	12 715	29 716	5 610	35 326

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total	Total table wine	Total other wine	Total wine
Period	%	%	%	%	%	%	%	%	%
ORIGINAL									
2005–06	3.9	–0.5	1.5	0.7	–3.0	–0.8	0.5	0.4	0.5
2006–07	7.9	–1.7	2.8	11.0	–6.3	5.0	3.7	2.9	3.6
2007–08	–6.8	–5.0	–5.5	–6.9	–3.4	–4.6	–5.1	–2.9	–4.8
2007									
September	5.7	7.0	6.8	–16.5	–11.1	–13.9	–2.9	19.4	0.1
October	19.8	–5.4	5.2	6.0	–0.5	5.8	5.4	35.6	10.3
November	19.4	6.8	13.9	16.2	3.9	9.9	12.2	8.4	11.5
December	–15.4	–5.6	–10.9	–15.9	–11.0	–14.2	–12.2	–5.1	–10.9
2008									
January	–34.6	–14.2	–24.4	–42.6	–25.3	–35.2	–28.7	–56.0	–34.3
February	14.4	25.9	21.2	24.5	39.7	31.3	24.9	5.8	22.3
March	6.1	–14.3	–4.7	15.9	–7.1	2.0	–2.2	22.3	0.7
April	–1.7	3.1	–0.1	12.8	13.3	12.8	5.0	–6.2	3.4
May	0.4	–3.1	–2.2	16.7	5.9	13.4	4.5	8.4	5.0
June	5.0	–7.6	–1.2	10.6	–7.9	5.4	1.9	0.4	1.7
July	5.5	29.5	17.4	0.4	38.4	10.8	14.2	15.6	14.4
August	–18.0	–19.0	–19.1	–15.2	–15.9	–14.9	–17.2	–10.8	–16.3
September	22.2	–2.4	9.6	–8.6	–10.9	–8.6	0.9	26.4	4.6
SEASONALLY ADJUSTED									
2007									
September	–0.9	9.3	4.5	–3.5	2.8	–0.6	2.3	7.3	3.1
October	1.1	–10.0	–5.5	–5.0	–2.3	–2.6	–4.3	4.4	–2.9
November	1.9	–0.5	1.7	4.7	2.6	2.4	2.0	–2.1	1.3
December	–2.9	4.4	0.1	2.9	6.1	4.5	1.9	–0.7	1.5
2008									
January	10.6	4.4	7.3	–1.9	11.6	3.5	5.7	0.3	4.8
February	–10.7	–2.5	–5.9	–7.8	–8.3	–6.3	–6.1	–7.0	–6.2
March	0.2	–9.0	–4.4	7.5	–9.3	–2.2	–3.4	2.4	–2.6
April	–1.7	0.3	–1.0	–0.8	2.0	–1.2	–1.1	–14.1	–3.1
May	4.7	–2.9	—	4.4	–0.4	5.2	2.2	15.2	4.0
June	19.3	6.2	12.9	16.5	4.4	12.6	12.7	11.1	12.5
July	–14.6	4.2	–5.3	–16.5	1.1	–11.8	–8.1	–6.0	–7.8
August	–6.7	–5.2	–6.3	–4.7	–4.7	–3.3	–5.1	–2.2	–4.6
September	4.6	–4.6	—	–4.4	1.1	–1.2	–0.5	2.0	–0.1
TREND									
2007									
September	0.3	0.2	0.2	–1.6	0.2	–0.8	–0.2	1.1	—
October	0.9	0.5	0.6	–1.4	1.8	—	0.4	1.7	0.6
November	1.0	0.5	0.7	–1.2	2.6	0.4	0.6	0.9	0.6
December	0.1	–0.1	—	–1.1	2.3	0.3	0.1	–0.9	—
2008									
January	–0.5	–1.0	–0.7	–0.2	0.9	0.2	–0.3	–2.3	–0.6
February	–0.2	–1.4	–0.7	1.0	–0.4	0.2	–0.3	–2.5	–0.7
March	0.6	–1.5	–0.5	1.9	–1.4	0.3	–0.1	–1.7	–0.4
April	1.0	–1.2	–0.2	2.0	–1.7	0.5	0.1	—	0.1
May	1.1	–0.8	—	1.4	–1.2	0.4	0.2	1.3	0.4
June	0.7	–0.1	0.2	0.1	–0.2	0.2	0.2	1.8	0.4
July	—	0.2	—	–1.3	0.3	–0.4	–0.2	1.6	0.1
August	–0.6	—	–0.3	–2.2	0.3	–0.9	–0.6	1.2	–0.3
September	–1.1	0.1	–0.5	–3.0	0.4	–1.2	–0.8	0.7	–0.6

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation(a)</i>	<i>Sparkling bulk fermentation(a)</i>	<i>Carbonated</i>	<i>Other wine products(b)</i>	<i>Vermouth</i>	<i>Brandy(c)</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2005-06	366 796	18 510	23 128	16 659	4 248	2 833	197	535
2006-07	380 362	17 388	23 265	16 618	7 081	2 947	172	510
2007-08	360 908	17 183	21 654	14 939	8 480	3 113	145	508
2007								
September	30 250	1 458	1 935	1 467	673	217	14	29
October	31 889	1 342	3 137	1 973	1 066	289	12	55
November	35 787	1 999	2 985	2 166	989	315	18	55
December	31 406	1 405	3 209	2 075	1 005	331	15	78
2008								
January	22 391	852	1 249	680	531	214	8	29
February	27 964	1 123	1 063	761	611	170	10	22
March	27 352	1 122	1 327	1 151	736	226	11	33
April	28 731	1 241	1 330	891	598	217	12	32
May	30 021	1 594	1 261	1 012	549	225	11	38
June	30 578	1 541	1 139	1 140	595	246	8	39
July	34 919	1 900	1 397	1 015	642	435	8	50
August	28 923	1 408	1 509	988	579	320	7	37
September	29 191	1 510	2 044	1 525	737	260	7	38

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers (b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2005-06	1 751	3 785	366	8 279	4 325	18 510
2006-07	1 662	3 452	439	7 864	3 973	17 388
2007-08	1 803	3 430	400	7 331	4 219	17 183
2007						
September	147	279	41	658	334	1 458
October	np	256	np	502	398	1 342
November	np	386	np	617	652	1 999
December	np	348	np	506	328	1 405
2008						
January	93	140	21	400	197	852
February	88	163	24	585	263	1 123
March	np	247	np	470	296	1 122
April	118	243	26	575	278	1 241
May	139	346	28	693	387	1 594
June	140	317	28	757	300	1 541
July	184	374	39	780	523	1 900
August	137	344	24	555	348	1 408
September	np	271	np	695	397	1 510

np not available for publication but included in totals where applicable,
unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
	White table	Red/rosé table	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2006-07	276 565	491 589	768 154	2 781	15 366	625	786 926
2007-08	243 609	451 242	694 851	2 256	16 305	1 211	714 622
2007							
July	26 454	47 588	74 042	244	1 344	55	75 686
August	24 065	43 855	67 920	305	2 069	128	70 422
September	24 402	45 153	69 554	253	2 157	51	72 015
October	21 230	43 465	64 695	180	2 244	103	67 222
November	17 176	33 217	50 394	217	1 296	82	51 988
December	19 742	40 297	60 039	172	1 434	108	61 752
2008							
January	13 844	26 823	40 667	128	752	41	41 588
February	15 526	30 057	45 583	85	1 102	83	46 852
March	19 757	36 430	56 186	205	960	156	57 506
April	20 281	34 976	55 257	100	922	168	56 446
May	22 347	38 137	60 484	228	1 296	162	62 170
June	18 784	31 247	50 031	141	730	74	50 976
July	24 721	37 000	61 721	159	1 279	378	63 537
August	r25 462	r39 801	r65 263	267	r1 250	213	r66 993
September	23 994	42 474	66 468	258	1 777	358	68 860
VALUE (b) (\$'000)							
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2006-07	845 501	1 930 310	2 775 810	14 707	83 213	3 154	2 876 885
2007-08	794 231	1 786 094	2 580 325	13 949	76 952	8 397	2 679 623
2007							
July	82 531	186 798	269 329	1 612	6 361	384	277 686
August	82 607	169 197	251 805	1 639	9 268	563	263 275
September	80 355	182 204	262 558	1 391	10 556	495	275 000
October	75 490	175 649	251 139	1 360	9 006	599	262 104
November	60 104	146 750	206 853	1 526	7 031	770	216 181
December	67 454	167 059	234 513	1 091	6 591	991	243 186
2008							
January	45 461	98 356	143 816	878	4 017	440	149 151
February	48 805	118 465	167 271	738	5 063	467	173 539
March	64 488	146 209	210 697	1 057	5 146	1 166	218 066
April	62 715	127 085	189 800	712	4 530	998	196 041
May	68 167	146 105	214 272	1 113	5 695	931	222 011
June	56 055	122 217	178 272	831	3 688	593	183 384
July	r68 125	r138 727	r206 853	871	5 046	838	r213 607
August	r75 777	r150 816	r226 593	1 423	r5 593	417	r234 026
September	72 583	155 475	228 058	1 604	9 592	701	239 955

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) See paragraph 8 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
2005–06	38	2 037	457	7 796
2006–07	8	216	447	8 968
2007–08	4	71	452	10 608
2007				
July	—	1	38	722
August	—	—	39	1 002
September	—	—	32	690
October	—	—	42	1 167
November	3	31	49	1 354
December	—	7	62	1 530
2008				
January	—	2	25	819
February	—	24	24	564
March	—	1	38	551
April	—	1	24	565
May	—	2	38	771
June	—	—	42	874
July	1	15	38	903
August	r68	r153	27	855
September	66	205	52	1 302

— nil or rounded to zero (including null cells)

r revised

(a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

EXPORTS AND IMPORTS, Selected countries(a)—September 2008

	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (c)								
United Kingdom(d)	10 668	15 227	25 894	74	605	138	26 712	72 823
United States of America	7 032	12 192	19 223	59	149	1	19 432	70 782
Canada	1 541	4 376	5 918	56	143	18	6 135	32 433
Germany	476	774	1 251	—	—	—	1 251	3 109
New Zealand	403	1 454	1 857	24	388	—	2 269	9 207
Netherlands	626	796	1 422	—	32	—	1 454	4 946
Denmark	455	1 811	2 266	—	—	—	2 266	4 376
Belgium	404	868	1 272	—	51	144	1 468	3 497
China (excludes SARs and Taiwan)	136	962	1 098	31	20	—	1 148	6 452
Ireland	638	717	1 354	1	47	—	1 403	5 984
Sweden	142	302	444	—	10	—	453	2 048
Japan	260	467	726	—	201	—	927	5 107
France	30	146	176	—	—	—	176	564
Singapore	292	203	496	—	5	—	501	3 179
Hong Kong (SAR of China)	104	281	385	—	18	1	404	2 903
Norway	9	122	131	—	8	—	139	620
Finland	56	323	379	—	10	—	389	1 524
United Arab Emirates	77	67	144	1	13	—	158	718
Malaysia	27	108	135	—	3	—	138	1 155
Taiwan	5	58	63	—	1	—	63	564
Total other countries(e)	614	1 220	1 834	11	74	55	1 973	7 964
Total all countries	23 994	42 474	66 468	258	1 777	358	68 860	239 955
IMPORTS (f)								
New Zealand	3 137	224	3 361	—	125	58	3 544	28 443
Italy	238	203	441	—	324	21	787	4 717
France	311	401	712	—	552	2	1 265	19 337
Portugal	—	14	14	1	—	32	48	206
Spain	11	116	128	7	41	7	183	1 100
Chile	156	80	236	—	46	—	281	793
Germany	18	—	18	—	3	23	43	308
South Africa	218	224	442	—	—	—	442	1 328
Total other countries(e)	1 127	59	1 186	2	10	23	1 221	1 633
Total All Countries	5 217	1 321	6 538	11	1 100	165	7 814	57 867

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) See paragraphs 8 and 9 of the Explanatory notes.

(c) Exports may include sales made by exporters other than winemakers.

(d) United Kingdom, Channel Islands and Isle of Man

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the Former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total All Regions	European Union(c)
QUANTITY ('000 L)								
2005-06	28 563	393 895	10 819	27 655	253 851	6 987	721 771	387 913
2006-07	38 318	423 032	14 876	40 769	262 120	7 811	786 926	415 516
2007-08	24 412	402 784	13 162	32 218	233 350	8 696	714 622	397 423
2007								
July	3 353	42 108	751	3 268	25 302	904	75 686	41 597
August	2 673	43 424	1 057	2 852	19 629	787	70 422	42 990
September	2 899	39 840	971	1 896	25 673	736	72 015	39 415
October	2 592	40 699	1 386	2 384	19 480	680	67 222	40 102
November	2 277	25 673	1 264	2 717	19 635	423	51 988	25 343
December	1 135	30 546	1 399	3 358	24 631	683	61 752	30 140
2008								
January	1 127	23 879	835	1 601	13 535	611	41 588	23 415
February	1 258	27 785	1 013	2 348	13 738	710	46 852	27 331
March	1 708	33 240	1 159	2 332	18 423	644	57 506	32 845
April	1 533	33 139	1 122	2 657	17 255	740	56 446	32 554
May	2 002	34 263	1 167	2 829	20 812	1 098	62 170	33 796
June	1 855	28 187	1 038	3 977	15 237	681	50 976	27 893
July	1 805	37 467	1 006	2 879	19 655	725	63 537	37 022
August	r1 882	r36 695	820	r2 290	r24 738	568	r66 993	r36 174
September	2 485	36 321	1 128	2 650	25 574	704	68 860	35 994
VALUE(d) (\$'000)								
2005-06	104 745	1 328 880	76 232	109 242	1 109 856	26 294	2 755 249	1 301 499
2006-07	111 967	1 385 398	88 665	148 823	1 111 964	30 067	2 876 885	1 356 059
2007-08	94 641	1 287 628	90 880	173 328	997 260	35 886	2 679 623	1 265 527
2007								
July	9 892	131 804	5 382	13 841	113 604	3 163	277 686	129 549
August	9 076	143 245	7 306	15 131	85 412	3 105	263 275	141 257
September	11 500	133 836	5 874	11 244	109 376	3 171	275 000	131 883
October	10 843	135 338	8 658	13 877	90 719	2 669	262 104	132 525
November	8 800	82 602	7 343	14 721	100 454	2 262	216 181	81 281
December	4 714	95 907	8 263	19 777	111 288	3 236	243 186	94 187
2008								
January	4 323	74 900	5 794	9 425	51 946	2 763	149 151	73 200
February	5 107	86 438	7 248	13 796	58 119	2 830	173 539	85 183
March	7 342	115 947	9 263	12 517	70 070	2 928	218 066	114 170
April	6 357	95 585	7 709	14 823	67 851	3 716	196 041	93 643
May	8 812	105 055	9 337	15 698	79 793	3 316	222 011	103 080
June	7 876	86 973	8 702	18 479	58 626	2 728	183 384	85 571
July	r7 151	112 450	7 196	13 410	70 822	2 578	r213 607	110 944
August	r7 964	r111 988	r6 186	r14 691	r90 737	r2 461	r234 026	r109 849
September	10 336	101 638	6 096	15 817	103 252	2 816	239 955	100 240

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian Classification of Countries (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 27 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

Source: ABS data available on request, International Trade database

IMPORTS CLEARED (a), Selected Countries(b)

	New Zealand	Italy	France	Portugal	Spain	Chile	Germany	South Africa	Total other countries	Total All Countries
QUANTITY ('000 L)										
2005-06	11 853	4 821	4 136	854	786	339	350	299	929	24 369
2006-07	18 142	5 544	5 354	482	947	586	901	517	1 802	34 275
2007-08	23 859	7 117	7 087	723	1 167	4 449	557	2 527	5 828	r53 313
2007										
July	1 368	378	377	26	53	2	40	20	481	2 746
August	2 045	696	689	33	73	36	44	93	122	3 832
September	2 083	855	461	84	156	9	59	52	191	3 950
October	2 715	820	1 009	39	107	640	47	171	356	5 904
November	3 159	731	1 032	126	207	163	46	135	504	6 103
December	1 642	1 074	818	120	79	1 057	30	102	673	5 596
2008										
January	1 399	400	555	32	106	909	43	177	372	3 992
February	2 397	334	390	18	110	679	19	9	414	4 372
March	1 705	474	480	97	109	496	87	1 026	696	5 170
April	r1 681	462	461	67	79	226	82	186	1 231	r4 475
May	1 899	264	445	36	19	95	35	268	725	3 786
June	1 766	626	372	45	67	137	23	287	64	3 387
July	2 257	809	628	77	59	603	96	109	95	4 733
August	r2 511	r1 101	785	36	141	83	22	91	219	r4 988
September	3 544	787	1 265	48	183	281	43	442	1 221	7 814
VALUE (c) (\$'000)										
2005-06	98 220	24 703	72 547	2 392	3 894	1 382	1 885	1 174	5 067	211 263
2006-07	155 913	32 081	97 134	2 050	4 900	2 439	3 347	1 389	7 769	307 023
2007-08	r209 401	40 543	142 906	2 888	7 265	7 284	2 935	5 522	12 740	r431 485
2007										
July	11 736	2 391	6 642	91	295	7	226	58	1 078	22 524
August	17 990	4 560	13 993	148	494	129	230	224	886	38 655
September	18 706	4 958	8 465	282	977	52	380	163	814	34 796
October	23 811	4 864	19 640	177	610	1 278	243	448	1 030	52 101
November	25 430	3 778	20 529	524	981	399	220	515	1 372	53 749
December	15 222	5 089	17 136	403	383	1 546	154	341	1 538	41 811
2008										
January	12 643	2 470	11 000	114	786	1 404	197	465	739	29 817
February	21 512	2 034	9 089	70	903	830	138	45	437	35 056
March	16 100	2 423	9 406	454	802	487	468	1 431	1 105	32 676
April	r14 589	2 705	9 834	219	306	423	310	794	1 359	r30 539
May	r15 729	1 839	9 693	144	217	149	195	209	1 781	r29 956
June	15 934	3 433	7 480	263	511	581	172	831	600	29 806
July	15 606	4 853	9 801	295	452	520	285	326	525	32 662
August	r17 548	r6 111	16 051	230	895	362	232	303	817	r42 550
September	28 443	4 717	19 337	206	1 100	793	308	1 328	1 633	57 867

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(c) See paragraph 9 of the Explanatory Notes

Source: ABS data available on request, International Trade database

IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
	White table	Red/Rosé table	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
Period							
QUANTITY ('000 L)							
2005–06	11 819	6 176	17 995	124	4 936	1 313	24 369
2006–07	19 003	6 487	25 490	123	7 000	1 662	34 275
2007–08	r31 319	11 260	r42 580	159	8 268	2 307	r53 313
2007							
July	1 476	722	2 199	20	322	205	2 746
August	2 196	569	2 765	4	988	75	3 832
September	2 213	724	2 937	23	799	192	3 950
October	3 458	831	4 289	12	1 210	393	5 904
November	3 551	1 322	4 873	14	1 084	132	6 103
December	2 286	1 704	3 990	19	1 107	480	5 596
2008							
January	2 705	564	3 269	15	548	161	3 992
February	3 283	469	3 752	1	514	104	4 372
March	2 271	2 200	4 471	18	423	259	5 170
April	r2 872	913	r3 785	7	527	157	r4 475
May	2 766	633	3 400	7	289	90	3 786
June	2 241	609	2 851	20	456	61	3 387
July	3 109	755	3 864	8	736	124	4 733
August	r2 867	1 032	r3 900	9	845	234	r4 988
September	5 217	1 321	6 538	11	1 100	165	7 814
VALUE (b) (\$'000)							
2005–06	97 196	36 781	133 977	917	70 311	6 058	211 263
2006–07	155 180	46 720	201 900	1 154	97 533	6 437	307 023
2007–08	r222 578	64 581	r287 158	1 523	132 353	10 450	r431 485
2007							
July	12 541	3 828	16 368	73	5 297	786	22 524
August	18 242	5 729	23 971	57	14 318	308	38 655
September	19 331	5 616	24 947	160	8 827	862	34 796
October	23 931	6 189	30 120	100	20 564	1 317	52 101
November	26 583	7 186	33 769	193	19 096	691	53 749
December	16 815	5 785	22 601	131	17 289	1 791	41 811
2008							
January	15 166	4 887	20 052	149	8 181	1 434	29 817
February	20 580	4 276	24 856	10	9 799	392	35 056
March	18 061	5 702	23 763	209	7 504	1 200	32 676
April	r16 133	4 244	r20 377	86	9 220	856	r30 539
May	r17 888	5 613	r23 501	93	6 000	361	r29 956
June	17 308	5 526	22 833	262	6 258	452	29 806
July	17 310	5 831	23 140	122	8 897	502	32 662
August	r22 150	7 857	r30 007	116	11 577	850	r42 550
September	29 937	9 268	39 205	134	17 807	720	57 867

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) See paragraph 9 of the Explanatory Notes

Source: ABS data available on request, International Trade database

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from 97 winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 92% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS *continued*

Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The revision properties of the seasonally adjusted and trend estimates have been improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The Sales of Australian Wine and Brandy by Winemakers Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis. For more information on the details of ARIMA modelling see feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 6354 or via e-mail at time.series.analysis@abs.gov.au.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed on the ABS web site. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

EXPLANATORY NOTES *continued*

ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

FOR MORE INFORMATION . . .

INTERNET

www.abs.gov.au the ABS website is the best place for data from our publications and information about the ABS.

INFORMATION AND REFERRAL SERVICE

Our consultants can help you access the full range of information published by the ABS that is available free of charge from our website. Information tailored to your needs can also be requested as a 'user pays' service. Specialists are on hand to help you with analytical or methodological advice.

PHONE

1300 135 070

EMAIL

client.services@abs.gov.au

FAX

1300 135 211

POST

Client Services, ABS, GPO Box 796, Sydney NSW 2001

FREE ACCESS TO STATISTICS

All statistics on the ABS website can be downloaded free of charge.

WEB ADDRESS

www.abs.gov.au